


# Stephen L. Kessler Award Winners Named

Stephen Kessler, CIMA®, was the first volunteer *Monitor* editor who generously gave of his time to make the *Monitor* the excellent publication investment consultants rely on. As a way of thanking Steve for his service, the board of directors named a special writing award after him, an award that recognizes exceptional original *Monitor* articles. The 2003 Kessler Award winners were announced at the Consultants Conference in Monterey, California.

Congratulations to our 2003 Stephen L. Kessler Award winners! We thank them for the contribution they made to the profession. 



**FIRST PLACE WINNER**  
**DAVID B. LOEPER, CIMA®, CIMC**

*“Retirement and Return Distributions”* — An article that encouraged investment consultants to rethink their current best practices and offered instead an advice process based on achieving clients’ goals comfortably and confidently while avoiding undue investment risk. The article appeared in the March/April 2003 *Monitor*.



**HONORARY DISTINCTION**  
**KEITHA KINNE, CIMA**

*“Are You the Warren Buffett of Investment Consulting?”* — Ms. Kinne questioned investment consultants about their personal commitment to the portfolio construction practices fundamental to the investment consulting process. She even included a score card for members to check out their practices in the January/February 2003 *Monitor* issue.



**HONORARY DISTINCTION**  
**ROBERT G. SMITH, III, CIMC**

*“Where Have All the Good Bonds Gone?”* — Another winning article because it challenged investment consultants to focus not just on relative total returns but also on the certainty and consistency of the absolute returns and the cash flow affected by the investments. This article appeared in the September/October 2002 *Monitor* issue.