#### Item 1- Cover Page Part 2B of Form ADV: Brochure Supplement



- \* Robert G. Smith, III AIF® & CIMC
- \* Thomas H. Urano, CFA
- \* Jeffery S. Timlin, CFA, CMT
- \* Robert D. Williams, CFA
- Komson Silapachai, CFA
- (Investment Committee Member for Sage Advisory Services, Ltd. Co.)
- \* (Managing Member)

This Brochure Supplement provides information on our personnel listed above and supplements Sage Advisory Services, Ltd. Co.'s Brochure. You should have received a copy of the Brochure.

Additionally, a <u>Summary of Professional Designations</u> is included with this Part 2B Brochure Supplement. The list is provided to assist you in evaluating the professional designations our investment professionals hold.

If you have not received our firm's Brochure, have any questions about professional designations or about any content of this supplement, please contact us at 512-327-5530. This Brochure Supplement is dated <u>March 26, 2021</u>.

Additional information about our personnel is available on the SEC's website at www.adviserinfo.sec.gov.



Robert G. Smith III, AIF®, CIMC

Managing Member

President

Chief Investment Officer

#### Item 2- Educational Background and Business Experience

Year of Birth: 1953

#### Designations\*:

- AIF® (Accredited Investment Fiduciary)
- CIMC (Certified Investment Management Consultant)
- Member of the Investment Management Consultant Association and Fixed Income Analyst Society of New York
- Member of the Fixed Income Analysts Society

#### **Education:**

- MBA Finance, NYU Stern School of Business, NY, NY 1978
- BA History, CUNY, NY, NY 1974

#### **Business Background:**

Sage Advisory Services, Ltd. Co. 1996 - Present

Smith Affiliated Capital
 1989 - 1996 Executive Vice President

• Merrill Lynch Capital Markets 1979 - 1989 Vice President

Previously served as Resident Advisor to Central Bank, Riyadh, Saudi Arabia

Mr. Smith co-founded Sage in 1996 and serves as the firm's President and Chief Investment Officer and leads the Investment Committee.

#### Item 3- Disciplinary Information

Robert G. Smith III has never had any disciplinary disclosures to be reported.

#### Item 4- Other Business Activities

Robert G. Smith III is currently not actively engaged in any other investment related business or occupation.

#### Item 5- Additional Compensation

None.

#### Item 6 - Supervision

Robert G. Smith III is Sage's President and Chief Investment Officer and a Managing Member of the firm. Robert G. Smith III reports directly to the Sage Advisory Services, Ltd. Co. Managing Members who are responsible for overseeing the activities of the firm and are disclosed on the cover page. He does not have a direct individual supervisor. Mr. Smith is also a member of the Investment Committee which oversees the firm's investment activities. Sage maintains compliance policies and procedures designed to detect and prevent violations of federal securities laws and employees are required to certify compliance with the policies and procedures annually. You may contact the Managing Members at 512-327-5530.

<sup>\*</sup>See page 7 for a description of designations.



## Thomas H. Urano, CFA Managing Member Portfolio Management

#### Item 2- Educational Background and Business Experience

Year of Birth: 1973

Designations\*:

CFA (Chartered Financial Analyst)

#### **Education:**

BA Economics, University of Texas 1995

#### **Business Background:**

Sage Advisory Services, Ltd. Co.
 2003 - Present

Credit Suisse Asset Management
 Morgan Keegan
 1997 - 2003 Vice President-Fixed Income
 1996 - 1997 Fixed Income Portfolio Accounting

Mr. Urano is a Principal and Managing Director of the firm and a member of the Investment Committee. Mr. Urano is the lead Portfolio Manager for the Sage Taxable Fixed Income Strategies.

#### Item 3- Disciplinary Information

Thomas H. Urano has never had any disciplinary disclosures to be reported.

#### Item 4- Other Business Activities

Thomas H. Urano is currently not actively engaged in any other investment related business or occupation.

#### Item 5- Additional Compensation

None.

#### Item 6 - Supervision

Thomas H. Urano reports directly to the Sage Advisory Services, Ltd. Co. Managing Members who are responsible for overseeing the activities of the firm and are disclosed on the cover page. Mr. Urano is also a member of the Investment Committee which oversees the firm's investment activities. Mr. Urano is supervised by Mr. Smith via a review of various aspects of his work and communications and participation in meetings and discussions with other Managing Members. In addition, Sage maintains compliance policies and procedures designed to detect and prevent violations of federal securities laws and employees are required to certify compliance with the policies and procedures annually. You may contact Mr. Smith at 512-327-5530.

<sup>\*</sup>See page 7 for a description of designations.



# Jeffrey S. Timlin, CFA, CMT Managing Member Portfolio Management

#### Item 2- Educational Background and Business Experience

Year of Birth: 1975

#### Designations\*:

- CFA (Chartered Financial Analyst)
- CMT (Chartered Market Technician)

#### **Education:**

• BS Business Administration, Villanova University 1997

#### **Business Background:**

Sage Advisory Services, Ltd. Co.
 2003 - Present

MFS Investment Management, Boston
 1999 - 2002 Trading Department

Brown Brothers Harriman & Co., Boston
 1997 - 1999 Custodian Asset Management

Mr. Timlin is a Principal and Managing Director of the firm and a member of the Investment Committee. Mr. Timlin is the lead Portfolio Manager for the Sage Tax-Exempt Fixed Income Strategies.

#### Item 3- Disciplinary Information

Jeffrey S. Timlin has never had any disciplinary disclosures to be reported.

#### Item 4- Other Business Activities

Jeffrey S. Timlin is currently not actively engaged in any other investment related business or occupation.

#### Item 5- Additional Compensation

None.

#### Item 6 - Supervision

Jeffrey S. Timlin reports directly to the Sage Advisory Services, Ltd. Co. Managing Members who are responsible for overseeing the activities of the firm and are disclosed on the cover page. Mr. Timlin is also a member of the Investment Committee which oversees the firm's investment activities. Mr. Timlin is supervised by Mr. Smith via a review of various aspects of his work and communications and participation in meetings and discussions with other Managing Members. In addition, Sage maintains compliance policies and procedures designed to detect and prevent violations of federal securities laws and employees are required to certify compliance with the policies and procedures annually. You may contact Mr. Smith at 512-327-5530.

<sup>\*</sup>See page 7 for a description of designations.



### Robert D. Williams, CFA Managing Member Research

#### Item 2- Educational Background and Business Experience

Year of Birth: 1969

Designations\*:

• CFA (Chartered Financial Analyst)

#### **Education:**

• BA Financial Management, University of Colorado 1994

#### **Business Background:**

• Sage Advisory Services, Ltd. Co. 2004 - Present

UBS Financial Services
 2000 - 2004 Fixed Income Strategist

Mutual of New York
 1998 - 2000 Wealth Management Strategist

Mr. Williams is a Principal and Managing Director of the firm and a member of the Investment Committee. Mr. Williams is the Director of research at Sage.

#### Item 3- Disciplinary Information

Robert D. Williams has never had any disciplinary disclosures to be reported.

#### Item 4- Other Business Activities

Robert D. Williams is currently not actively engaged in any other investment related business or occupation.

#### Item 5- Additional Compensation

None.

#### Item 6 - Supervision

Robert D. Williams reports directly to the Sage Advisory Services, Ltd. Co. Managing Members who are responsible for overseeing the activities of the firm and are disclosed on the cover page. Mr. Williams is also a member of the Investment Committee which oversees the firm's investment activities. Mr. Williams is supervised by Mr. Smith via a review of various aspects of his work and communications and participation in meetings and discussions with other Managing Members. In addition, Sage maintains compliance policies and procedures designed to detect and prevent violations of federal securities laws and employees are required to certify compliance with the policies and procedures annually. You may contact Mr. Smith at 512-327-5530.

<sup>\*</sup>See page 7 for a description of designations.



### Komson Silapachai VP Research & Strategy

#### Item 2- Educational Background and Business Experience

Year of Birth: 1986

Designations\*:

• CFA (Chartered Financial Analyst)

#### **Education:**

• BA Finance, Texas A&M University 2007

#### **Business Background:**

Sage Advisory Services, Ltd. Co.
 2016 - Present

Teacher Retirement System of Texas
 2008 - 2016 Investment Manager

Mr. Silapachai is VP of Research & Strategy and a member of the Investment Committee.

#### Item 3- Disciplinary Information

Komson Silapachai has never had any disciplinary disclosures to be reported.

#### Item 4- Other Business Activities

Komson Silapachai is currently not actively engaged in any other investment related business or occupation.

#### Item 5- Additional Compensation

None.

#### Item 6 - Supervision

Komson Silapachai reports directly to the Sage Advisory Services, Ltd. Co. Managing Members who are responsible for overseeing the activities of the firm and are disclosed on the cover page. Mr. Silapachai is also a member of the Investment Committee which oversees the firm's investment activities. Mr. Silapachai is supervised by Mr. Smith via a review of various aspects of his work and communications and participation in meetings and discussions with other Managing Members. In addition, Sage maintains compliance policies and procedures designed to detect and prevent violations of federal securities laws and employees are required to certify compliance with the policies and procedures annually. You may contact Mr. Smith at 512-327-5530.

<sup>\*</sup>See page 7 for a description of designations.

This Summary of Professional Designations is provided to assist you evaluating the professional designations and minimum requirements of our investment professionals to hold these designations.

"Understanding Professional Designations" may also be helpful and found on the FINRA website at: http://apps.finra.org/DataDirectory/1/prodesignations.aspx

#### AIF® - Accredited Investment Fiduciary

Issued by: Center for Fiduciary Studies in association with The University of Pittsburgh Graduate School of Business Prerequisites/Experience Required:

#### Candidate must:

- Attest to compliance of the Code of Ethics
- Educational Requirements: None

#### **Examination Type:**

- AIF® certification exam
- Continuing Education/Experience Requirements: Annually complete six hours of continuing education.

#### CFA - Chartered Financial Analyst

#### Issued by:

CFA Institute

Prerequisites/Experience Required: Candidate must meet <u>one</u> of the following requirements:

- Undergraduate degree and 4 years of professional experience involving investment decision-making, or
- 4 years qualified work experience (full time, but not necessarily investment related)

#### **Educational Requirements:**

 Study program (250 hours of study for each of the 3 levels)

#### **Examination Type:**

3 course exams

Continuing Education/Experience Requirements: None

### CIMC – Certified Investment Management Consultant

Issued by: Investment Management Consultants Association Prerequisites/Experience Required:

\*See page 7 for a description of designations.

 The program was merged into the CIMA (Certified Investment Management Analyst) program in 2002 and no longer accepts new applicants, but IMCA supports approximately 400 current CIMC designees and current CIMC professionals must continue to meet education and other renewal requirements.

Continuing Education/Experience Requirements:

40 hours every 2 years

#### CMT – Chartered Market Technician

Issued by: Market Technicians Association
Prerequisites/Experience Required: Candidate must
meet all of the following requirements:

 five (5) years employment in a professional analytical or investment management capacity

#### **Examination Type:**

 3 levels of the CMT examination successfully passed

Continuing Education/Experience Requirements:

- Must attest and adhere to the Market Technicians Association Code of Ethics
- Member status is reserved for those whose professional efforts are spent practicing financial technical analysis that is either made available to
- the investing public or becomes a primary input into an active portfolio management process or for whom technical analysis is a primary basis of their professional investment decision making process